



Performance Is Everything

As your student's abilities improve, so should the instrument. Starter instruments are designed for beginning players, and may limit your child's musical development as playing skills progress.

By selecting a higher-quality Performance instrument, you will provide your student with room to grow as a musician, create renewed excitement and pride, and enhance your student's development.

Step up now!

Call your nearest West Music store or log on to westmusic.com/performanceplan to register for your performance instrument.

IOWA AND ILLINOIS LOCATIONS

CEDAR FALLS

6322 University Ave
Cedar Falls, IA 50613
319-277-1000
800-248-7004

CEDAR RAPIDS

1398 Twixt Town Road
Marion, IA 52302
319-377-9100
800-373-9101

CORALVILLE

1212 Fifth Street
Coralville, IA 52241
319-351-2000
800-373-2000

DECORAH

126 East Water Street
Decorah, IA 52101
563-382-3684
800-369-9633

DES MOINES

3304 100th Street
Urbandale, IA 50322
515-278-1000
800-407-4266

DUBUQUE

2255 JFK Road
Dubuque, IA 52002
563-583-7333
800-728-7333

QUAD CITIES

4305 44th Avenue
Moline, IL 61265
309-764-9300
800-852-9106



BAND AND ORCHESTRA PERFORMANCE PLAN

*An exclusive collection
of quality instruments for
advancing students*



WESTmusic

Play now. Play for life.



2000JP 3/10

westmusic.com

Monthly Payments as Low as \$39

The Performance Plan is the easiest way to bring a quality instrument into your home at an affordable price. This exclusive collection for advancing students—only available at West Music—features instruments from proven brand names with a tradition of quality.

- **ALL INSTRUMENT PRICES ARE DISCOUNTED UPFRONT** so you save money in addition to enjoying low monthly payments.
- **LOW FINANCE RATE OF 9.9%** with approved credit.
- **CONVENIENT EASY-PAY PLAN** eliminates the hassle of remembering monthly due dates by automatically withdrawing your payment from your credit/debit card or checking/savings account.

Save Even More!

As an existing *band* rental customer, you can **APPLY 100% OF YOUR FIRST 12 RENTAL PAYMENTS** from your student's starter instrument towards the discount price of your Performance instrument.*

As an existing *orchestra* lease customer, you can **APPLY PREVIOUS LEASE PAYMENTS** (to cover up to 50% of the discount price) from your student's starter instrument towards the purchase of your Performance instrument.*

* Does not include Service Protection Plan payments or applicable sales taxes.

Unmatched Protection

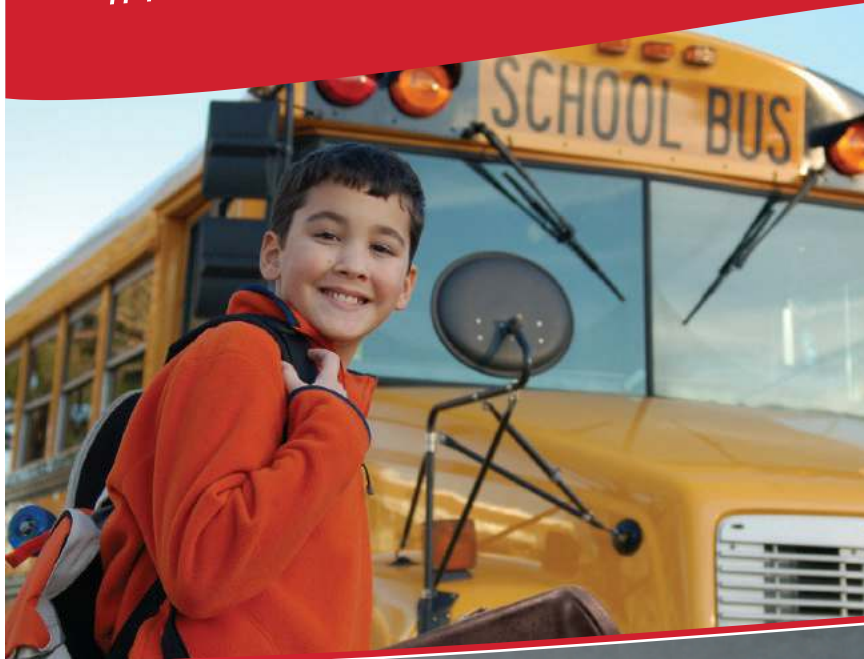
For peace of mind, your new Performance instrument comes with an extended manufacturer's warranty—*the best in the business!*

- 7 years on all Yamaha Allegro instruments
- 7 years on all Buffet saxophones
- 5 years on all Buffet clarinets
- 5 years on all Accent instruments
- 5 years on all Soloist instruments from Bach, Holton, LeBlanc and Selmer
- 1 year on all string instruments

ADDITIONAL PROTECTION is available through our Service Protection Plan. Starting at \$100 per year, our service plan keeps your instrument in perfect playing condition. All work is guaranteed.



Invest in your student's musical potential.



Your New Instrument Helps Your School

Support your band and orchestra through the **West Music Performance Dollars Program**. We will donate a portion of your Performance instrument purchase to your school on your behalf.